

# WMI DEALER NEWS

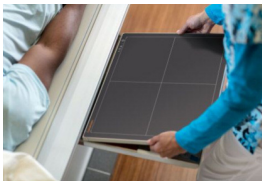
WHITE MOUNTAIN IMAGING

February 7, 2020

## News & Notes

### Fuji Rebates Extended

Because of their popularity with our dealers and their customers, Fuji has agreed to extend the Fuji Loyalty Rebate and the Upgrade to Fuji DR Rebate through the end of June. Just in case you are not familiar with these great programs, give us a call and find out how your customer can receive a check for \$1,500 or even \$2,000 direct from White Mountain when they purchase a new Fuji FDR ES DR Panel.



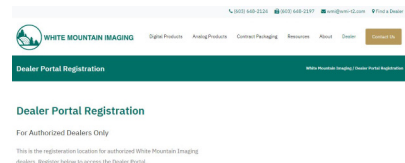
### Carestream Focus DR Panel

White Mountain Imaging is please to announce the availability of the new Carestream Focus DR Panel. The Focus is an economically priced 14x17 wireless Cesium panel which utilizes the Image Suite Platform. It is available with or without onboard PACS in both human or veterinary interfaces. Call us for pricing and more details.

### WMI Dealer Portal

The WMI Dealer Portal offers dealer only service and technical information, including service manuals, downloads and technical bulletins. Registration is easy.

Just go to: <https://whitemountainimaging.com/dealer-registration/>, fill out the online form and we'll activate your registration. Once registered, you'll have 24/7 access to valuable service information.



### Fuji FX-DEVO & FDR ES Repair

Do you or your customers have a Fuji D-EVO or ES panel that isn't working? WMI can evaluate the panel and let you know if it can be repaired and provide an estimate on the repair cost if it can. Our turnaround times are surprisingly fast, and while the cost of a skilled repair with genuine Fuji parts isn't cheap, rehabilitating a non-working panel can be a bargain. Call Mark Davis or Scott Wilson for more information.

Mark Davis [Markd@wmi-t2.com](mailto:Markd@wmi-t2.com)

Scott Wilson [Scottw@wmi-t2.com](mailto:Scottw@wmi-t2.com)

### X-Ray Film

We all know that we live in a digital world, but as many dealers know there is still a significant amount of x-ray film being used for both diagnostic and research applications. Carestream recently made changes to its distribution model making their film unavailable to most dealers. WMI carries the full line of Fuji and Agfa films to meet your customer's needs. Give us a call for more detail.



**White Mountain Imaging**

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